MercuryTel vs. Traditional Phone Systems

Traditional Phone System	MercuryTel
High up-front cost	Low up-front cost
Reliable hardware	Reliable hardware
Advanced features require expensive hardware and licenses	Advanced features included at no additional cost
Upgrading to new technology is expensive	Feature updates are free, phones can be upgraded at any time
Long deployment schedule	Fast deployment anywhere
Phone system dealer support is expensive	Unlimited PhonePro support included
Repairs cost out-of-pocket or by annual maintenance contract	If anything breaks, we fix it
Phone system dealer charges trip fee plus hourly rate for changes	Mercury PhonePros make changes for free
Technology ages and has to be replaced	Never replace your system again
System expansion limited, may purchase extra "just-in-case"	Buy what you need now, expand as much as you want at any time
Good feature set	Excellent feature set
Reliability and quality determined by phone lines	Reliability and quality determined by network connection
Phone line redundancy very expensive	Redundant network connection affordable
Professional installation by phone system dealer	Professional installation by Mercury PhonePros
Phone call capacity limited by lines	All phones can be used simultaneously
Direct Numbers require a T-1/PRI	Direct Numbers are always available
Limited teleworker options	Teleworker and mobile capabilities built-in
Local and long-distance calling costs extra	Local and long-distance calls included
Expensive to connect multiple sites	Multiple sites supported natively
Limited disaster recovery	Disaster recovery built-in
Second phone switch for failure recovery expensive	MercuryTel has redundant phone switches already in place